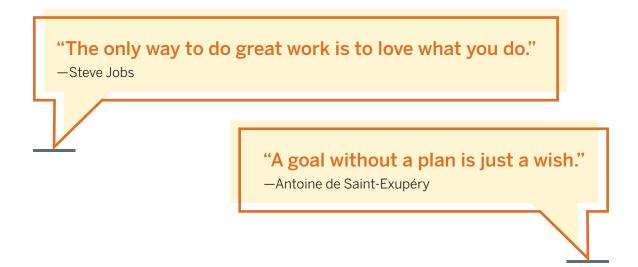


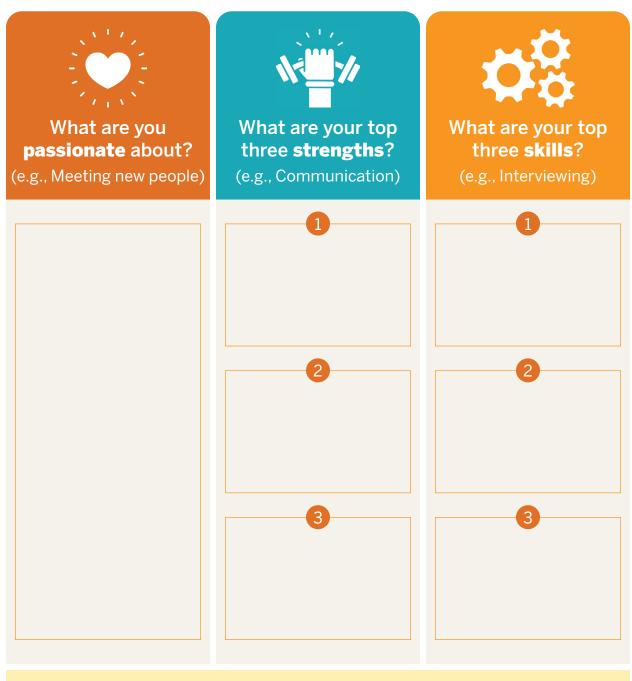
How do you envision yourself happily working every day?

Do you see yourself starting a business, moving up the career ladder in your current field or transitioning to an entirely new profession? Whatever your career goals are, you're more likely to succeed if you have a comprehensive strategy. At the Center for Professional Education, we know how important planning for your future is, and that's why we've developed this **Career Planning Workbook** to help you map out the steps you need to achieve your professional dreams.



STEP 1: ASSESS YOURSELF

Someone once said that no matter how fast you travel, you'll never reach your destination if you're moving in the wrong direction. Self-reflection as a tool to identify your values and strengths is the first step on the path to true career fulfillment. Another key component in this process is identifying your natural aptitudes, the skills you've developed over the course of your life and the things that inspire you.



Tip: Ask a friend or colleague to help you pinpoint your strengths.

STEP 1: ASSESS YOURSELF

Another element of your self-assessment includes clarifying your values.

To have a meaningful career, you must align your day-to-day actions with your values and beliefs. For this exercise, we'll stick to identifying your core values. Core values are the unwavering principles by which you live your life. These fundamental beliefs help you understand the difference between right and wrong and thus dictate your behavior. Some examples of core values include convictions about religion or spirituality, social justice issues and the environment.

	Which of thes	e core values resonate	e with you?
☐ Family ☐ Honesty ☐ Courage ☐ Freedom ☐ Adventure ☐ Balance ☐ Security ☐ Kindness ☐ Compassion ☐ Loyalty ☐ Teamwork ☐ Fitness ☐ Intelligence ☐ Career ☐ Professionalism ☐ Connection ☐ Communication ☐ Relationship ☐ Creativity ☐ Learning ☐ Knowledge ☐ Humanity ☐ Excellence ☐ Patience ☐ Success ☐ Innovation	☐ Change ☐ Respect ☐ Quality ☐ Prosperity ☐ Invention ☐ Wellness ☐ Contributing ☐ Finances ☐ Generosity ☐ Spiritualism ☐ Gratitude ☐ Integrity ☐ Strength ☐ Grace ☐ Entertain ☐ Endurance ☐ Love ☐ Wealth ☐ Openness ☐ Effectiveness ☐ Religion ☐ Power ☐ Fun ☐ Order ☐ Affection ☐ Fame	□ Advancement □ Cooperation □ Justice □ Love of Career □ Appreciation □ Joy/Play □ Friendship/Relationship □ Willingness □ Forgiveness □ Encouragement □ Trusting Your Gut □ Work Smarter and Harder □ Pride in Your Work □ Giving People a Chance □ Personal Development □ Paying It Forward □ Excitement □ Clarity □ Fun-Loving □ Goodness □ Charisma □ Self-Respect □ Involvement □ Humor □ Abundance □ Faith	☐ Leadership ☐ Reciprocity ☐ Wisdom ☐ Renewal ☐ Enjoyment ☐ Beauty ☐ Home ☐ Entrepreneurial ☐ Caring ☐ Happiness ☐ Contentment ☐ Harmony ☐ Friendship ☐ Peace ☐ Tradition ☐ Competition ☐ Profit

STEP 1: ASSESS YOURSELF

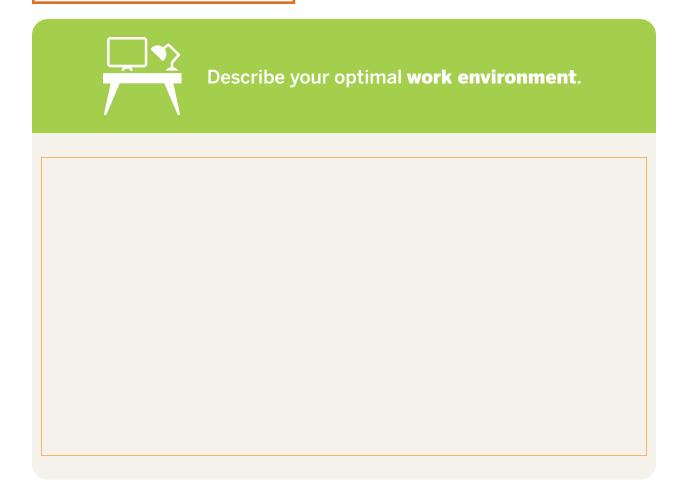


What occupational areas interest you?

Highlight as many as you like.

ARCHITECTURE,	☐ Publishing	HEALTH & MEDICINE
PLANNING &	☐ Translation & Interpretation	☐ Allied Health
ENVIRONMENTAL DESIGN	☐ Writing Careers	☐ Alternative Medicine
☐ Architecture		☐ Audiology/Speech Pathology
☐ Urban & Regional Planning	EDUCATION	☐ Chiropractic
□ Landscape Architecture	☐ Teacher Prep	☐ Dentistry
☐ Sustainable Environmental	☐ Teaching	☐ Genetic Counseling; Gerontology
Design	☐ School & School Districts Information	& Aging
☐ Interior Design	☐ Education Research/Policy	☐ Health Management
4.D.T.C. C.I.I.T.I.D.T. C.	☐ Education Technology	☐ Policy & Consulting
ARTS, CULTURE &	☐ Higher Education	☐ Human Medicine
ENTERTAINMENT	☐ Guidance Counseling	☐ Mental Health
☐ Arts Administration	☐ School Psychology	☐ Nursing; Nutrition & Dietetics
☐ Arts Education	☐ School Social Work	☐ Occupational Therapy
☐ Art Therapy	☐ Library/Information Services	☐ Optometry; Pharmaceutical Sales
☐ Broadcasting; Film; Video	☐ Special Education	☐ Pharmacy
☐ Fashion	☐ Teaching Without a Credential	☐ Physical Therapy
☐ Textile Art		☐ Physician Assistant
☐ Fine Arts	ENGINEERING &	☐ Podiatric Medicine
☐ Visual Arts	COMPUTER SCIENCE	☐ Public Health
☐ Graphic Design	☐ Aerospace/Aeronautical Engineering	
☐ Museums	☐ Biomedical/Bioengineering	☐ Recreation/Sports
☐ Libraries	☐ Chemistry/Chemical Engineering	☐ Veterinary Medicine
☐ Performing Arts	☐ Civil Engineering	LAW & PUBLIC POLICY
☐ Music	☐ Electrical Engineering & Computer Science	□ Law
DUCINECC	☐ Energy Engineering	☐ Law Directories
BUSINESS	☐ Environmental Engineering	☐ Law Enforcement and Criminal Justice
☐ Accounting	☐ Industrial Engineering & Operations	☐ Lobbying/Labor Relations
☐ Consulting; Entrepreneurship	Research	☐ Public Policy/Advocacy/Think Tanks
☐ Small Business	☐ Materials Science Engineering	E rabile relieg//laveoucy/ milit fames
☐ Event Planning & Hospitality	☐ Mechanical Engineering	SCIENCES -
☐ Finance	☐ Nuclear Engineering	BIOLOGICAL & PHYSICAL
☐ Human Resources	☐ Statistics/Mathematics	☐ Animal Science/Zoology & Marine
☐ Leadership Development	ENVIRONMENT	Science
Programs		☐ Bioinformatics/Biostatistics
☐ Marketing; Real Estate	☐ Environmental Engineering	☐ Biotechnology/Pharmaceuticals
□ Retail	☐ Environmental Consulting	COCIAL IMPACT 9
□ Sales	☐ Forestry ☐ Conservation Scientist	SOCIAL IMPACT & COMMUNITY SERVICE
☐ Social Entrepreneurship	Li Conservation Scientist	☐ Consumer Rights
☐ Corporate Responsibility	GOVERNMENT	☐ Civil & Human Rights
COMMUNICATIONS	☐ Federal	☐ Lobbying
☐ Advertising; Marketing	☐ State and Local (City/County)	☐ Nonprofits
☐ Public Relations	☐ Politics, Political Parties, Legislative Branch	☐ Research
☐ Journalism	(Federal and State)	□ Social Work
□ Literary	☐ Military/Armed Forces and Defense	☐ Dublic Hoalth

STEP 1: ASSESS YOURSELF



Consider these details and write down your preferences.

Culture – Do you favor business or casual dress? Do you find a traditional, hierarchical organization comforting or stifling? Does an activist culture within a socially-progressive organization appeal to you? Are firm boundaries between work and personal time an essential requirement?

Physical Environment – Do you see yourself spending your days in a corporate office with lots of on-site perks like a gym and coffee shop, or would you prefer flexible, independent workplace options, so you can work from home, outdoors or while traveling?

Working Conditions – Do you thrive in collaborative, open-plan settings, or do you prefer quiet spaces that allow for more individual focus and concentration? Are you comfortable with quickly shifting project work, or is a steady pace with clear deliverables more your speed? Do you wish to work independently or as part of a team?

STEP 1: ASSESS YOURSELF

Assemble all the pieces, and tell your story. It is crucial that you communicate your skills, strengths and interests to anyone who can support your career planning. Forget the elevator pitch. Instead, use storytelling to highlight the essential components of your plan.



l am a(current field)	professional,
who's passionate about(one to this	ree core values)
	, and I'm
looking for a job in(occupational a	area)
I want to work(describe your preferred cultu	ure) in a
(physical environment preference)	_ where my work is
conducted(describe your desired working condition	is) ·

STEP 2: EXPLORE YOUR POTENTIAL

Now that you've completed your self-evaluation and defined what motivates you, it's time to **consider the different possibilities for your career direction**. Don't limit yourself to one role or industry—see yourself in all the various jobs that interest you.



if you didn't have any financial constraints.

STEP 2: EXPLORE YOUR POTENTIAL

Tip: Brainstorm career ideas with family, friends, colleagues, or an educator, mentor or career coach. People who know you well may have other insights to contribute to your career exploration.

STEP 3: EVALUATE YOUR OPTIONS

After you've investigated different career pathways and gathered recommendations from others, it's time to **consider the pros and cons of each of the possibilities you've identified**.

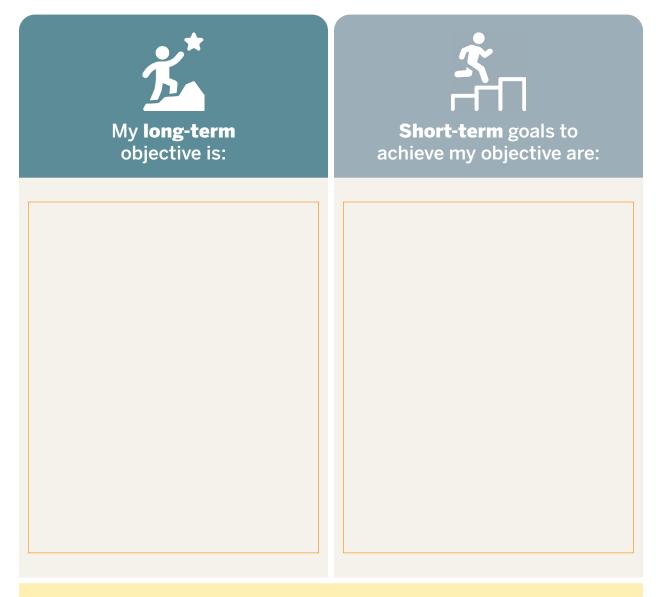
Career Path Example #1: Flight Attendant PROS: CONS: Global travel opportunities Cost of training • Engaging with many people Away from family overnight · Work-life balance in the short term • Long-term income prospects Career Path Example #2: Marketing Director PROS: Increase in salary • Lack of leadership experience • Next step in my existing career Too much travel • Using my advanced degree • Work-life imbalance

STEP 3: EVALUATE YOUR OPTIONS

Career Path #1:
PROS:
CONS:
Career Path #2:
PROS:
CONS:
Career Path #3:
PROS:
CONS:
Which path feels like the best fit? Give serious consideration to each career option above and choose the one that inspires you the most. I will follow this career path:

STEP 4: ESTABLISH YOUR OBJECTIVES

Now that you've identified the career you'd like to pursue, it's time to determine how you'll get there. **Setting short-term goals is crucial to success.** We recommend that you use SMART goals. These are **S**pecific, **M**easurable, **A**ttainable, **R**elevant and **T**rackable targets that you can check off your list as you go. The best way to measure your success is to write your goals down and share them with a friend or colleague. Writing your goals down cements them in your short and long-term memory, and sharing them can help hold you accountable.



Tip: If your final objective is to become a jeweler, your short-term goals might include enrolling and completing a beginner's metalsmithing class at your local community college.

STEP 4: ESTABLISH YOUR OBJECTIVES

Goal #1	Goal #2
GOAL:	GOAL:
BEGIN:	BEGIN:
END:	END:
ACTION ITEMS:	ACTION ITEMS:
Goal #3	Goal #4
Goal #3	Goal #4 GOAL:
1	1
GOAL:	GOAL:
GOAL: BEGIN: 3	GOAL: BEGIN:

STEP 5: CHECK YOUR PROGRESS

Remember to check in with yourself to **make sure that you're still on the right path**. Schedule regular dates to review your career plan and make any necessary course corrections. Don't forget to celebrate your accomplishments!

Check-In #1	Check-In #2
1	1
DATE:	DATE:
NOTES:	NOTES:
Check-In #3	Check-In #4
1	1
Check-In #3 DATE:	Check-In #4 DATE:
DATE:	DATE:
DATE:	DATE:
DATE:	DATE:
DATE:	DATE:

Tip: To hold yourself accountable for meeting your short-term goals, consider scheduling these check-ins ahead of time and inviting a friend, colleague or mentor.

STEP 6: EVOLVE IF NECESSARY

While you're doing the work to find the right career, remember to take risks, and don't let the fear of failure or the unknown stop you from taking those first steps. Always follow your intuition and stick to the goals you set for yourself. And don't forget, this is your life and your path, so have fun!

STEP 6: EVOLVE IF NECESSARY

